

an organizational development tool for the united nations



Office of Human Resources Management DIVISION FOR ORGANIZATIONAL DEVELOPMENT



an organizational development tool for the united nations



Office of Human Resources Management DIVISION FOR ORGANIZATIONAL DEVELOPMENT

introduction

his profile identifies the key attributes of an effective department within the UN Secretariat. The profile has been developed to:

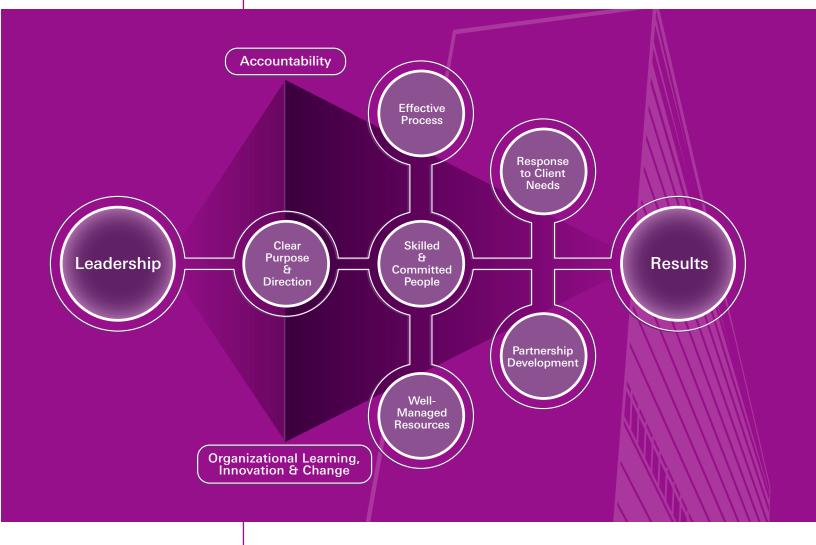
- Provide a framework for defining departmental performance that is shared across the organization.
- Assist departments in assessing their current level of effectiveness.
- Guide departments in developing their own capacity in order to increase their effectiveness.

The profile is flexible, and can be applied to large and small departments, as well as to Regional Commissions, and Offices away from Headquarters.

^{1.} The term 'department' includes other significant organizational entities such as an Office or a Regional Commission

model of departmental effectiveness

epartments differ greatly in terms of their mandate, their size and complexity, the cultural and geographic context in which they operate, and the nature of their activity. In spite of these differences, a number of performance elements, outlined below, are applicable to all departments.



defining departmental effectiveness

The profile is based on the assumption that an effective department achieves key performance results at three levels.

- It delivers the planned outputs and services.
- It achieves the outcomes that meet the needs of its clients and stakeholders.
- It achieves a long-term impact.

degrees of freedom

The profile takes into account what might be called departmental 'degrees of freedom'. In other words, it has been designed with the understanding that each department operates within the context of the organization as a whole, and that governance structures and mechanisms, central policies and processes, as well as rules and regulations outside the department's direct control do have a significant impact on its performance.

how the profile can be used

he profile may be used by Heads of Department, managers and staff in the following ways:

- To identify those areas of departmental capacity that are strongest as well as those that need improvement.
- To measure changes in the department's capacity over time.
- To act as a discussion tool to draw out different views within the department regarding its capacity, drawing out different perspectives that may exist between staff and managers, for example.

assessment instruments and processes associated with the profile

A number of assessment instruments and processes, based on the profile, have been developed to assist departments in developing their capacity.

Organizational Effectiveness Indicator

Chief among these instruments is the **Organizational Effectiveness Indicator**, an electronic staff survey designed to provide departments with an overview of their perceived level of effectiveness in all performance areas of the model. Following the participation of staff in the survey process, reports are produced presenting results both at the level of the department as a whole and at the level of significant work units, such as divisions or branches.

Interpretation Guide and OD Plan of Action

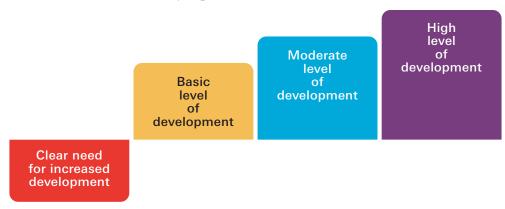
To assist departments in responding to the results of the **Organizational Effectiveness Indicator**, an Interpretation Guide and OD Plan of Action allow them to set specific targets for organizational development, and to identify appropriate actions to achieve those targets.

Assessment processes

To supplement the survey process of the **Organizational Effectiveness Indicator**, a number of structured assessment processes have also been defined which allow a more in-depth assessment of various areas of departmental performance than is possible through the use of a survey instrument.

levels of development

o assist departments in guiding their own development, four levels are identified in the profile. Each of these levels is associated with a number of tangible indicators, enabling department to assess both where they currently are, and to determine where they aspire to be.



On the following pages, each component of the model of departmental effectiveness is associated with a number of indicators associated with each of the above levels.

leadership—head of department and/or senior management team

Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Does not communicate a clear vision for the future; fails to generate a shared understanding of where the department is going	Sets and communicates a sense of purpose and direction; aligns others around achieving the vision	Is constantly, visibly committed to the department and to achieving its vision; cre- ates excitement and enthusiasm in others	Is contagiously energetic and highly committed; lives the department's vision; enables others to see how they can achieve the vision
Is reluctant to change the status quo; mandates change but does not lead it; delays decision- making	Leads organizational change processes; promptly addresses issues that arise in the change process	Develops and implements actions to overcome resistance to change; is able to move rapidly from decision to action; makes things happen	Communicates a compelling need for change; creates a sense of urgency; aligns the entire department to support the change effort
Consistently fails to show respect for others; may be openly judgmental or critical; has difficulty influencing without using authority; has difficulty building trust	Earns the respect of others; takes time to build relationships; has presence; is able to influence and build support	Is respected and sought out by others for advice and counsel; has strong presence and leadership ability; uses multiple approaches to get buy-in	Is viewed as an outstand- ing 'people person'; inspires others and achieves impact; continu- ally self-aware; actively works on personal learn- ing and development
Fails to provide ethical and transparent leadership; tolerates inappropriate political influence in decision making and staff appointments; turns a blind eye to ethical and performance issues	Rejects inappropriate political influence in decision making and staff appointments; addresses ethical and performance issues	Consistently makes transparent and ethical decisions	Is respected for its transparency and integrity
Centralizes power and decision-making; reserves the right to make decisions which should be made at a lower level; micromanages and over-controls; creates a culture of fear	Delegates authority and responsibility; holds itself and others accountable; makes tough decisions as required	Encourages leadership at all levels; builds a culture of learning	Builds a culture of empowerment and participation
Centralizes power and decision-making; reserves the right to make decisions which should be made at a lower level; micromanages and over- controls; creates a culture of fear	Encourages co-operation on a project/program basis	Builds a sense of coherence and a shared vision on a project/program basis	Promotes interdependence and the achievement of overarching goals and objectives
	 development Does not communicate a clear vision for the future; fails to generate a shared understanding of where the department is going Is reluctant to change the status quo; mandates change but does not lead it; delays decision-making Consistently fails to show respect for others; may be openly judgmental or critical; has difficulty influencing without using authority; has difficulty building trust Fails to provide ethical and transparent leadership; tolerates inappropriate political influence in decision making and staff appointments; turns a blind eye to ethical and performance issues Centralizes power and decision-making; reserves the right to make decisions which should be made at a lower level; micromanages and over-controls; creates a culture of fear 	developmentof developmentImage: Does not communicate a clear vision for the future; fails to generate a shared understanding of where the department is goingImage: Sets and communicates a sense of purpose and direction; aligns others around achieving the visionImage: Image: Ima	developmentof developmentof developmentDoes not communicate a clear vision for the future; fails to generate a shared understanding of where the department is goingSets and communicates a sense of purpose and direction; aligns others around achieving the visionIs constantly, visibly committed to the department and to achieving its vision; cre- ates excitement and enthusiasm in othersIs reluctant to change the status quo; mandates change but does not lead it; delays decision- makingIs cleads organizational change processes; promptly addresses issues that arise in the change processes; prosence; is able to influence and build supportIs respected and sought out by others for advice and course; has strong presence and leadership ability; uses multiple approaches to get buy-in building trustImprovement eachership; tolerates integromance issuesImprovements; addresses ethical and performance issuesIs consistently makes transparent and ethical decisionsImprovement eachership; tolerates influence in decision-making; reserves the right to makes tough decisions and ourer-controls; creates a culture of fearDelegates authority and responsibility; holds itself and others accountable; makes tough decisions as requiredImprovement eachership at al levels; builds a culture of learningImprovement eachership at and thers accountable; makes tough decisions and ourer-controls; creates a culture of fearImpr

Clear purpose and direction

	Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Vision	Little shared understanding of what the department aspires to become or achieve; contra- dicting/conflicting ideas of what the department should be doing	Somewhat clear understanding of what the department seeks to achieve; lacks specificity or clarity; held by only a few; exists on paper, but is rarely used to direct actions or set priorities	Clear and specific understanding of what the department seeks to become or achieve; held by many in the depart- ment; often used to direct action and set pri- orities	Clear, specific and com- pelling understanding of what the department aspires to become or achieve; broadly held and consistently used to direct action and set priorities
Overall strategy	Strategy is either nonexistent, unclear or incoherent (largely a set of scattered initiatives); strategy has no influence of day-to-day behaviour	Strategy exists but is not linked to vision; strategy is not easily actionable; strategy is not broadly known	Coherent strategy has been developed and is linked to mission and vision; day-to-day behaviour is partly driven by it	A clear, coherent medi- um-and long-term strate- gy exists; strategy is actionable and is linked to mission, vision and overarching goals; strate- gy consistently drives day-to-day decisions
Goals/performance targets	Targets are non-existent or few; targets are vague or confusing; targets are too easy or impossible to achieve; targets change from year to year, unrelated to strategy; targets are unknown or ignored by staff	Realistic targets exist in some areas; targets may lack ambition or be short- term; targets are often renegotiated; staff may or may not know and adopt targets	Quantified, ambitious targets exist in most areas; targets are known and adopted by most staff who usually use them to broadly guide their work	Limited set of quantified, genuinely demanding performance targets in all areas; tightly linked to strategy; staff consistent- ly adopt targets and work diligently to achieve them
Program and service relevance	Programs and services seem scattered and unrelated to each other; no determination to discontinue programs which are no longer relevant	Most programs and services are well defined and can be linked with the mission and goals; programs somewhat scattered and not fully integrated into a clear strategy; existing programs are continued without questioning their relevance	Core programs and services are well defined and aligned with the mission and goals; pro- grams fit together well as part of a clear strate- gy; programs with limit- ed or no relevance are questioned	All programs and services and well defined and fully aligned with the mission and goals; synergies across programs are cap- tured

Responsiveness to client and stakeholder needs

	Clear need for increased	Basic level	Moderate level	High level
	development	of development	of development	of development
Needs identification and feedback	Little or no identification of client needs and expectations; feedback is not sought; department operates on the assump- tion that it knows what its stakeholders expect with-	Some attempt to identify client needs and seek feedback through occasional surveys or other data gathering means	CRegular identification of client needs and expectations using a variety of methodolo- gies; feedback is sought and listened to; the department is not afraid	Continual assessment of client needs and satisfac- tion; processes and pro- cedures are adapted to meet the needs of clients and stakeholders
New program and service development/ adjustment of existing programs and services	out asking them No assessment of gaps in ability of current program or service to meet client/stakeholder needs; limited ability to create new programs or respond in new ways; new programs created largely in response to funding availability	Limited assessment of ability of current program or service to meet client/stakeholder needs; some ability to modify/discontinue exist- ing programs and create new ones	of criticism Occasional assessment of ability of existing pro- grams or services to meet client/stakeholder needs; demonstrated ability to modify and fine-tune existing pro- grams or create new programs	Continual assessment of ability of existing pro- grams or services to meet client/stakeholder needs; ability to create truly innovative programs and services
Benchmarking/ adoption of 'best practice'	Minimal interest in or knowledge of other players and alternative models for program or service delivery	Basic knowledge of play- ers and alternative mod- els for program and serv- ice delivery; limited ability to adapt program or service delivery based on acquired understanding	Solid knowledge of play- ers and alternative mod- els in program and serv- ice delivery; identifica- tion of benchmarks and standards for delivery; not always met	Benchmarks and per- formance standards are set in accordance with identified 'best practice' in program or service delivery; ability of depart- ment to meet standards is monitored regularly
Communication and information flow	Communication and information flow to clients and stakeholders is primarily 'reactive', only as required; often significantly delayed	Communication and information flow is proac- tive in some cases, reac- tive in others	Periodic information updates provided to clients; communication is proactive rather than reactive	Constant flow of information to clients, keeping them informed of progress or setbacks

Partnership development/external relationship building

	Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Partnerships and alliances	Limited use of partnerships and alliances; department believes in its own uniqueness	Early stages of building relationships and collaborating with other departments, UN agencies, NGOs and civil society	CEffective relationships with some relevant part- ners; some relationships may be precarious or are not fully win-win	Strong, high-impact relationships with a variety of relevant parties; relationships are stable, long-term and mutually beneficial
Department's credibility and reputation	Department's has little credibility inside the organization or outside of it	Department credibility is somewhat established, and generally regarded as positive within the larger community;	Department reasonably well known within the larger community and positively perceived inside the organization	Department widely known within the larger community and very positively perceived
Influencing of policy making	Department does not have the ability or is unaware of possibilities for influencing policy-making; never called on in substantive policy discussions	Department is aware of its possibilities to influence policy-making; some readiness and skill in participating in policy discussions; rarely invited to substantive policy discussions	Department is fully aware of its possibilities to influence policy- making; is active in policy discussions at various levels	Department pro-actively and reactively influences policy-making, in a highly effective manner on sev- eral levels; often called on to participate in substan- tive policy discussions
Public relations and marketing	Department makes no or limited use of PR/market- ing; sees little need or value for PR/marketing, and has no development to engage in it	Department takes opportunities to engage in PR/marketing as they arise; some internal skills and experience available	Department considers PR/marketing to be useful and actively seeks opportunities to engage in these activities; critical mass of internal expertise exists	Department continually and actively engages in PR; broad pool of PR expertise exists internally, or efficient use is made of external resources

Skilled and committed people

	Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Human resources planning	Lack of HR planning; HR planning limited to meeting gender and geographic requirements set by OHRM	Some efforts at development of an HR plan; HR plan loosely or not linked to departmental vision or strategy; plan has some impact on HR activities	HR planning carried out regularly; plan linked to departmental strategy and goals; plan is used to guide HR activities	Department has a con- crete, realistic, and detailed HR plan; HR planning exercise carried out regu- larly; plan is tightly linked to departmental strategy and systematically used to direct HR activities
Implementation of organization-wide HR policies and programs and departmental HR targets	Organization-wide HR policies and programs are flagrantly ignored; departmental HR targets are not met	Lip service is paid to organization-wide programs; departmental HR targets are pursued	Organization-wide policies and programs are implemented; departmental HR targets are met	Organization-wide policies and programs are openly supported; departmental HR targets and exceeded
Effective use of staff resources	20% of the staff perform 80% of the work; many staff are marginalized or grossly under-utilized	The workload is reasonably distributed; no staff are marginalized	Workload is fairly distributed; all staff are expected to make a meaningful contribution	Workload is fairly distributed; staff who lack required competence are coached and supported
Learning and development	Staff are viewed in a static way, with little potential for development; limited training, coaching and feedback; no meaningful performance appraisal	Some training and other development opportunities exist for some staff; staff have a personal learning and development plan	Relevant training, rota- tion, coaching/ feed- back, and consistent performance appraisal are in place; department actively identified poten- tial sources of new talent	Staff are encouraged to grow and develop through a variety of means; department takes an active interest in managerial development
Staff involvement	Large numbers of staff feel that they have no say; their opinions and input are not solicited	Many staff members feel that they are consulted on decisions that affect them	Most staff members are well informed, and feel consulted in decisions that affect them; they feel recognized and cared for	Staff at all levels feel empowered; they are informed and consulted; they have the authority to use their judgment and take action in their area of responsibility; staff at all levels are expected to assume leadership roles
Dialogue and communication	Key information can only be obtained 'through the grapevine' or in the corridor; fear and mistrust exists; people do not feel that they can raise important issues	Information is generally shared; some attempts are made to discuss difficult issues and problems; attempts are made to resolve conflicts	Open communication and sharing of information exists at all levels; difficult issues and problems are discussed in an open way; conflicts are openly addressed	Open and authentic dialogue is the norm; there is a climate of trust; tough issues are tackled

Effective processes and systems

	Clear need for increased	Basic level	Moderate level	High level
	development	of development	of development	of development
Planning—strategic Planning—financial	 Limited ability and attempts to develop a strategic plan; either internally or with assistance; if a strategic plan exists, it is not used No or very limited financial planning; general budget developed; performance against budget loosely monitored 	 Some ability and tendency to develop a high-level strategic plan; strategic plan roughly directs man- agement decisions Limited financial plans, ad hoc update; budget utilized as an operational tool; per- formance-to-budget moni- tored periodically 	 Strategic planning carried out regularly; plan is used to guide management deci- sions; some internal plan- ning expertise exists or use is made of external expertise Solid financial plans; regu- larly updated; budget inte- grated into operations; performance-to-budget monitored regularly 	 Strategic planning carried out regularly; plan is used extensively to guide man- agement decisions; plan- ning is carried out using internal or external expertise Very solid financial plans; continuously updated; budget integrated fully into operations; used as a strategic tool; perform- ance-to-budget closely
Planning— operational	Constant crisis mode pre- vails, with no clear direction or focus; no short-term or long-term plan; planning is treated as a perfunctory exercise to satisfy bureau- cratic requirements	Operational planning loosely linked to strategic planning and used roughly to guide operations	Robust operational planning processes exist which result in the identification of mean- ingful and measurable results; goals and objectives are linked and cascaded throughout the organization	and regularly monitored Operational planning is tightly linked to strate- gic planning and system- atically used to direct operations;
Work processes/ standard operating procedures	Limited set of agreed-to processes (e.g. information sharing, reviews) available; use of processes/ procedures is variable or flagrantly ignored	A basic set of processes and user-friendly man- agement tools is avail- able; limited monitoring and assessment of processes, resulting in few improvements	Solid, well-designed pro- cesses in place in core areas to ensure smooth, effective functioning of the depart- ment; processes/ procedures are known and accepted by many; contribute to increased impact; occasional monitor- ing and assessment of processes, with some improvements made	The department is man- aged in a highly profes- sional manner; robust, lean and well-designed processes in place in all area; processes/proce- dures are widely known, used and accepted; moni- toring is systematic and improvements are made
Decision making framework	Decisions made largely on an ad hoc basis by one person and/or whoever is accessible	Appropriate decision makers known; decision making process fairly well established and process is generally followed but sometimes breaks down	Clear, largely formal lines/systems for decision making; decisions are generally appropriately implemented or followed	Clear, formal lines/systems for decision making that involve as broad a partici- pation as practical and appropriate; decisions always implemented
Inter-functional/ inter-divisional coordination	Different programs and organizational units function in silos; little or dysfunctional coordination between them	Interactions between different programs and units are generally good, although coordination issues do exist; some pooling of resources	All programs and units function together effec- tively with sharing of infor- mation and resources; few coordination issues	Constant and seamless integration between differ- ent programs and organi- zational units with few coordination issues; rela- tionships are dictated by organizational needs (rather than hierarchy or politics)
Organizational and job design	Jobs and organizational units are not designed, or are created to accommodate individuals; roles and responsibilities are not clear	Some organizational entities are clearly defined, others are not; most roles and responsibilities of organizational entities and jobs are defined, but may not reflect reality; organizational charts and job descriptions may be outdated	Organizational entities and jobs are clearly defined; all roles and responsibili- ties of organizational enti- ties and of jobs are defined but do not neces- sarily reflect realities; charts and job descrip- tions may be outdated	Roles and responsibilities of organizational entities and job are formalized and clear; organization charts and job descriptions are complete and reflect cur- rent reality

Well managed resources

	Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Financial resources	Basic financial transactions are carried out; bills are paid, not always paid on time; supporting documentation is kept on record	Financial activities are transparent, clearly and consistently recorded and documented; appropriate checks and balances exist	Formal internal controls governing all financial operations; fully tracked, supported and reported	Robust systems and con- trols are in place governing all financial operations and their integration with budg- eting, decision-making and organizational goals
Physical infrastructure (buildings and office space)	Inadequate physical infrastructure, resulting in loss of effectiveness and efficiency (e.g. insufficient workspace for individuals, no space for teamwork)	Physical infrastructure can be made to work well enough to suit the depart- ment's most important needs; a number of improvements would greatly help effectiveness and efficiency	Fully adequate infra- structure for the current needs of the depart- ment; infrastructure does not interfere with effec- tiveness and efficiency	Physical infrastructure well designed to the department's current and future needs; well designed and thought out to enhance efficiency and effectiveness
Technological infrastructure— information technology (phones, computer, fax, etc.)	Poor condition or limited number of computers and other information technology is an impediment to effectiveness and efficiency; limited use of computers or other technology in day-to-day activity	Adequate information technology available to most staff; may lack certain features that would be helpful; information technology is used to support internal communication and information	A strategy for managing technology in support of departmental policy is in place; solid hardware and software infrastruc- ture accessible to all staff; limited sharing of equipment; high usage of IT infrastructure by staff; alternative and emerging technology is used to its full potential	Technology is used to support and improve the performance of the department; state-of-the- art fully networked com- puting hardware with comprehensive range of up-to-date software appli- cations; all staff have indi- vidual computer access and email; used regularly
Knowledge management	No formal systems to capture and document internal knowledge	Systems exist in a few areas but are not user- friendly or comprehensive enough to have an impact; systems are known only by a few people, or only occasionally used	A strategy for managing information and knowl- edge is in place; well- designed, user-friendly systems in some areas; not fully comprehensive; systems are known by many people within the department and often used	Well-designed, user- friendly, comprehensive systems to capture, doc- ument, and disseminate knowledge internally in all relevant areas; all staff are aware of systems, knowl- edgeable in their use, and make frequent use of them

Organizational learning, innovation and change

	Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Organizational learning	Organizational defenses exist, blocking the possibility of learning; group think prevails; senior managers are not informed about problems, including problems in their own behaviour; organizational defenses exist	Some willingness exists to identify 'lessons learned; committees and task forces are created to address problems, sometimes to defer addressing problems	'Lessons learned' is a standard process in all areas of the department; 'after action' reviews take place; peer-to-peer consulting exists	Department-wide dia- logue /system-wide dia- logue takes place; the department builds and associates itself with internal and external 'communities of practice'
Innovation and change	The status quo is adhered to; ineffective systems and processes are perpetuated without question	Products, outputs and processes are improved; incremental changes occur, although not necessarily in a systematic way	Dissatisfaction exists with the status quo; there is a constant drive for innovation and change	The department anticipates changes in its external environment and pro-actively makes changes; opportunities for breakthrough changes are identified and treated as priority
System-wide change	There is no concern for change beyond the boundaries of the department; the departments has a 'silo' mentality	Some interest exists in system-wide change although there is no systematic support for it	System-wide changes are identified and advocated	Coalitions are created to bring about system-wide change

Accountability and organizational performance management

	Clear need for increased development	Basic level of development	Moderate level of development	High level of development
Performance as a shared value	Staff are hired, rewarded and promoted for no clear reason; geographical and/or gender targets are applied without reference to merit; decisions are made on the basis of personal affinity/favoritism, or 'gut feeling'	Individual performance data is used to make decisions about hiring, rewarding or promoting staff; contribution to the achievement of broader organizational goals is occasionally considered	Staff contribution to achievement of impor- tant results is the key criterion for reward or promotion decisions	Day-to-day processes and decision making are embedded in comprehen- sive performance think- ing; performance is con- stantly referred to
Performance measurement	Very limited measurement and tracking of perform- ance; department collects some data on program activities and outputs but has no impact measure- ment (measurement of outcomes)	Performance partially measured and progress partially tracked; depart- ment regularly collects solid data on program activities and outputs, but lacks data-driven impact measurement	Performance measured and progress tracked in multiple ways; multiplicity of performance indicators; impact is measured	Well-developed, integrat- ed system used for measuring department's performance and progress on a continual basis
Accountability— personal and managerial conduct	Accountability standards do not exist for individual staff; accountability is expected of some but not of others; there are no consequences associated with a lack of accountability or poor performance	Accountability standards exist for professional behaviour and managerial behaviour, but are not always enforced or monitored	Accountability standards exist for personal behaviour, in accordance with the organization's values, and are enforced and monitored	Accountability standards exist and are consistently and universally applied; lack of accountability is addressed in a systematic way; open book management is the norm
Accountability— organizational	Responsibility and accountability are unclear, including at senior levels; lack of accountability is not addressed	Some clarity exists around responsibility and accountability; lack of accountability is not always addressed	Responsibility and accountability are clearly defined; lack of accountability is generally addressed	Clear delegation and accountability frameworks exist; lack of accountabili- ty is addressed in a sys- tematic way

Developed in collaboration with OHRM and managers and staff of the organisation by Mannet S.A.R.L.

